

## Message Text

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15

ORIGIN COME-00

INFO OCT-01 ARA-16 ISO-00 SS-20 EB-11 DOTE-00 CIAE-00

INR-10 NSAE-00 RSC-01 /059 R

66617

DRAFTED BY: COM/OED/MEPD/JLSMITH

APPROVED BY: EB/OCA/REP:LAKLIEFORTH

COM/OED/JRHEAGEN

COM/OED/MEPD/JMSANDS, DIRECTOR

STATE/ARA/EP/KGUTHRIE

----- 087510

R 012156Z MAR 74

FM SECSTATE WASHDC

TO AMEMBASSY QUITO

INFO AMCONSUL GUAYAQUIL

UNCLAS STATE 041612

E.O. 11652: N/A

TAGS: BEXP, EC

SUBJ: QUITO SUBWAY

REF : QUITO 758, PREVIOUS

1. SYNOPSIS OF EMBASSY REPORTING RE SUBJECT HAS BEEN DISSEMINATED TO QUALIFIED US DESIGNERS CONSTRUCTORS. HOWEVER, EMBASSY SHOULD BE AWARE CERTAIN BACKGROUND RE THIS AND SIMILAR PROJECTS.

2. THERE ARE NO "U.S. COMPANIES CAPABLE OF OFFERING PACKAGE DEAL SIMILAR TO THAT OF JAPANESE" SINCE NO DOMESTIC FIRMS HAVE THE CAPACITY TO COMPETE AGAINST THE RESOURCES AVAILABLE TO THE GOVERNMENT OF JAPAN SHOULD IT WISH TO SUBSIDIZE ITS EXPORTS BY OFFERING FREE FEASIBILITY STUDIES AND CUT RATE FINANCING.

3. WE ARE WELL AWARE THAT "CONCESSIONARY FINANCING IS FAVORITE JAPANESE TACTIC." SUBJECT HAS INDEED COME UP  
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AGAIN AND AGAIN IN INTERNATIONAL COMPETITIVE SITUATIONS.

HOWEVER, IN ABSENCE GOVERNMENT FUNDING TO MEET FOREIGN FINANCIAL CONCESSIONS, WE UNABLE SUGGEST MEANS BY WHICH OUR FIRMS CAN OFFER SIMILAR PACKAGES.

4. FOREGOING SHOULD INDICATE GOJ, IF IT WISHES, CAN CERTAINLY WRITE ITS OWN TICKET IF IT DESIRES PROVIDE ENOUGH FREE SERVICES TO GOE.

5. EMBASSY WILL BE INFORMED OF RESPONSE COMMERCE RECEIVES TO OUR NOTIFICATION RE SUBWAY PROJECT. CASEY

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 MAR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** COM/OED/MEPD/JLSMITH  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1974/newtext/t19740374/aaaacqjs.tel  
**Line Count:** 71  
**Locator:** TEXT ON-LINE  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** QUITO 758, PREVIOUS  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** smithrj  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 17 JUN 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <17 JUN 2002 by elbezefj>; APPROVED <04 DEC 2002 by smithrj>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** QUITO SUBWAY  
**TAGS:** BEXP, EC  
**To:** QUITO  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005